**Job Profile:**

* Travel to locations to advocate supply of products to the customers they have targeted and the ones who they are already dealing with.
* It also involves operating outside their offices pitching potential clients and to maximize the company's sales of their products and services.
* These tasks are often performed over cold calling or scheduling all meetings with the customers at the offices.

**Responsibilities**

* Primarily focus should be on the development of partner and services to their probable customers within a specific region.
* Must contact all the clients and potential customers to discuss our products would meet their requirements.
* Arrange meetings with the clients or visit their offices to persuade them to be a partner or subscribe to any service which your company is offering.
* Focus should be to increase the nember of active partners of the company
* Should provide a concise description of the products and services to the customers and also drawing attention to the benefits of the available services.
* Must also carry out a survey to figure out the current trends in the industry such as prices of the products and the demand for it etc.
* Must totally focus on increasing the business by making various sales targets and estimating sales targets.

Salary: 1,20,000 to 2,50,000 PA

Industry: Finance

Functional Area: Partner Development , Training

Role Category:Corporate Business Development.

Role:Partner Development Executive.

Employment Type: Permanent Job, Full Time